



EVANS + AYERS

SINCE 1881



Mark Balnaves

Director

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Professional Qualifications:

- BEc, University of Adelaide
- Llb, University of Adelaide
- GDLP, University of South Australia
- Master of Finance, London

Mark Balnaves has 20 years of director, advisory and property experience.

Director Experience

Mark has significant director experience, including as chairman of the award winning National Wine Centre of Australia (since 2006), medical products company Austofix Group Limited and Cavendish Superannuation, sold with A\$11bn of funds under management to AMP.

Mark also acts as independent chairman of Balnaves of Coonawarra.

Advisory Experience

Mark has advised clients including:

- Cavendish Superannuation on their sale to ASX listed financial services leader AMP;
- Bendzulla on their sale to ASX listed Challenger; and
- A high net worth Melbourne family, on the acquisition of a chemical trading business with turnover in excess of \$100 million

Mark has completed a large number of wine related projects including:

- chairing the project to complete the \$30m Wine Innovation Cluster building; and
- reports for boards and financiers in relation to strategic options to restructure or divest wine businesses.

Further, Mark was chairman of the Hayes family operating and asset holding companies for almost 10 years, including overseeing a full operational restructure, massive growth in 2006/7 and an interstate relocation.

Property Experience

Mark has significant property advisory experience for owners of large commercial and industrial property portfolios. Evans + Ayers currently manage \$300m of retail, commercial and industrial property in Adelaide.